



David Rawson-Mackenzie
Managing Director
Centurion Group Limited

Overview

David Rawson-Mackenzie is a well known commentator and advisor on investing in longevity as an asset class.

David is the founder and Managing Director of the Centurion Group, a financial services company set up to provide wealth management services to high net worth private clients throughout Europe and Latin America.

In 1999, David set up a fund management company – Centurion Fund Managers – and started researching longevity as a new asset class, launching one of the market’s first life settlement funds, the Defined Return Fund, in 2002 followed by the Life Settlement Strategy Fund in 2006, which is listed on the Channel Islands Stock Exchange. His latest longevity fund is the Luxembourg domiciled Centurion Longevity Fund, which is one of the first in the industry to combine macro and micro longevity products. David is also currently developing a similar fund using life tenancies.

Prior to setting up Centurion, David gained a wide experience of the offshore financial services industry by working for the Bank of Bermuda in their offices in Bermuda, the Isle of Man and the Cayman Islands, as well as spending time in London. He was part of the bank’s wealth management team where he was responsible for providing both corporate, fund and trust services and investment management advice to private high net worth clients. He worked closely with the key executives in Bermuda overseeing the integration of the bank’s wealth management units before jointly leading the business development team for Latin America.

Speaking engagements

September 2010 – Panel Moderator	IQPC 4th Life Settlements & Longevity Investment Summit “Fund Manager Perspectives on Managing Downside Risk in Life Settlements”
April 2010 - Speaker	IQPC 2 nd Insurance Linked Securities Summit Europe “Evaluating Risk in Life Settlement Funds: Managing the Dangers Associated with Longevity, Origination and Valuation”
April 2010 - Panellist	IQPC 2 nd Insurance Linked Securities Summit Europe “Pension Fund Investment Strategies: Institutional Best Practice for Gaining Exposure to the Longevity Asset Class”
January 2010 – Panel Moderator	IQPC 7 th Insurance Linked Securities Summit “Hedging tools for life settlement funds: Examining the full range of strategies for mitigating longevity risk within a portfolio”
October 2009 – Speaker	Investing Abroad Summit “Investing in longevity – life settlements and longevity funds”
April 2009 - Panellist	IQPC Insurance Linked Securities Summit “Innovations in Synthetic Longevity Products”
April 2009 – Panellist	Marcus Evans 3 rd Annual Life Insurance-Linked Investments Conference “Understanding Investors’ Perspectives on Life Insurance Linked Investments”
March 2009 - Panellist	IGlobal Life Settlements Investment Conference 2009 “Evaluating Synthetic Longevity Products”

January 2009 - Panellist	IQPC 5th Insurance Linked Securities Summit "Comparing the advantages and disadvantages of direct investments into synthetic life settlements products"
September 2008 - Panellist	Dealflow Media – The Life Settlements Conference 2008 "An Investors View of Diversified Life Settlement Portfolios and the Emerging Synthetics Market"
January 2008 – Panellist	IQPC 3 rd Insurance – Linked Securities Summit "Incorporating Life Settlements Into Your Portfolio"

Selected published articles

"Safe returns in a volatile era from life settlement funds"	Investment adviser	August 2010
"Getting more out of life"	International adviser	July 2010
"Striving for a secure future"	Financial Planner	July 2010
"Into uncharted territory"	Financial Adviser	April 2010
"Extend the lifeline"	Financial Adviser	November 2009
"Evaluating risk in a life settlement fund"	Investment Week	November 2009
"Life settlement fund taxation"	International Adviser	July 2009
"Analysing liquidity in life settlement funds"	Investment Week	April 2009
"An introduction to synthetic micro-longevity instruments"	Private Wealth Management	April 2009